



December 2016 Taxes

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Reports examine tax collections for the month of November 2016, which were remitted to the Arizona Department of Revenue in December 2016 (and into mid-January). Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date December 2016 sales tax collections are .5% above budget and 6.6% above prior year. The month of December is 3.5% over prior year.

Fiscal YTD vs. Budget

Sales Tax FYTD December 2016	Budget FYTD December 2016	% Increase/Decrease over Budget
\$10,004,179	\$9,950,000	.5%

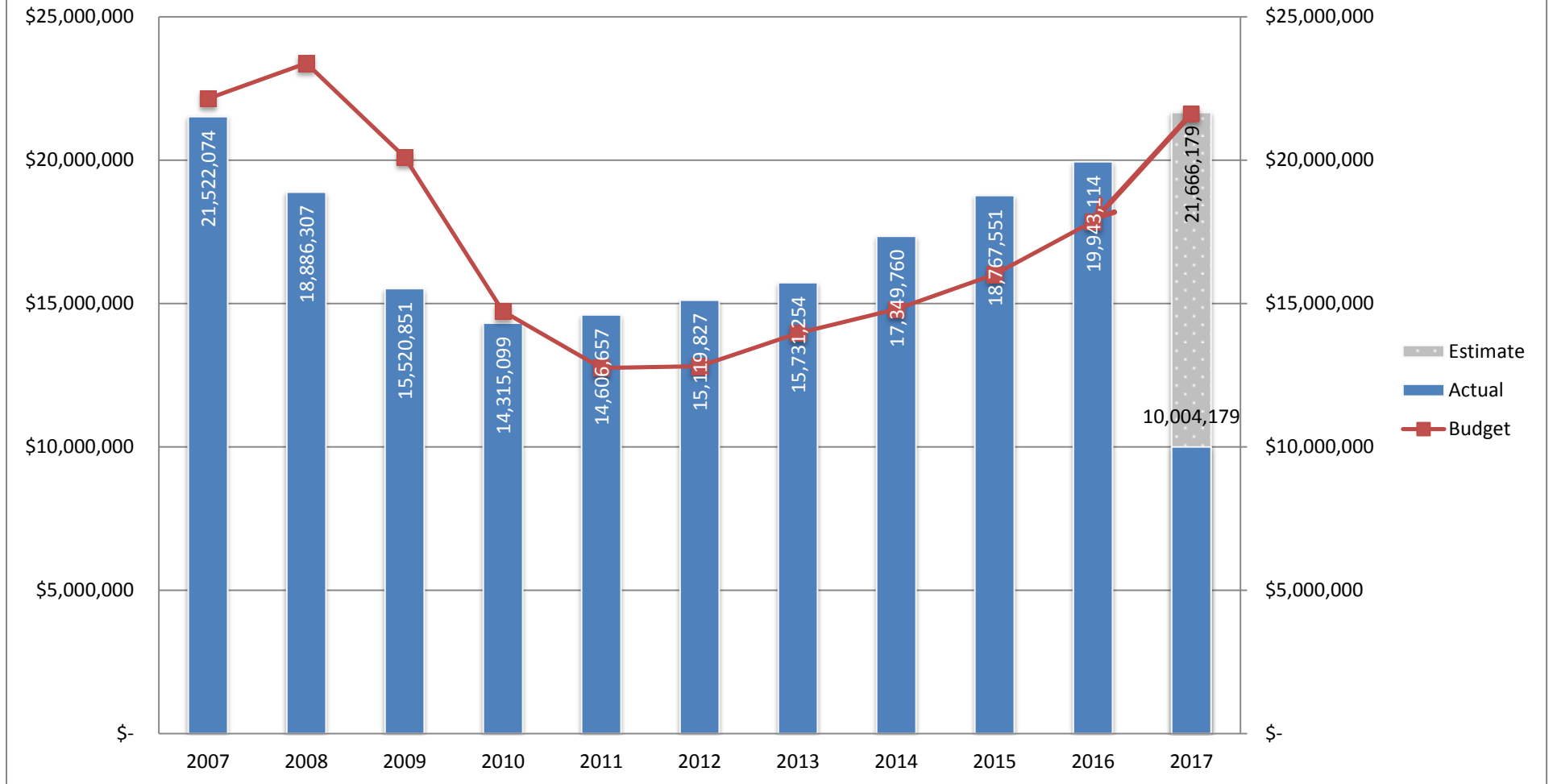
Fiscal YTD vs. Prior YTD

Sales Tax 2017 FYTD	Sales Tax 2016 FYTD	% Increase/Decrease over Prior FYTD
\$10,004,179	\$9,384,473	6.6%

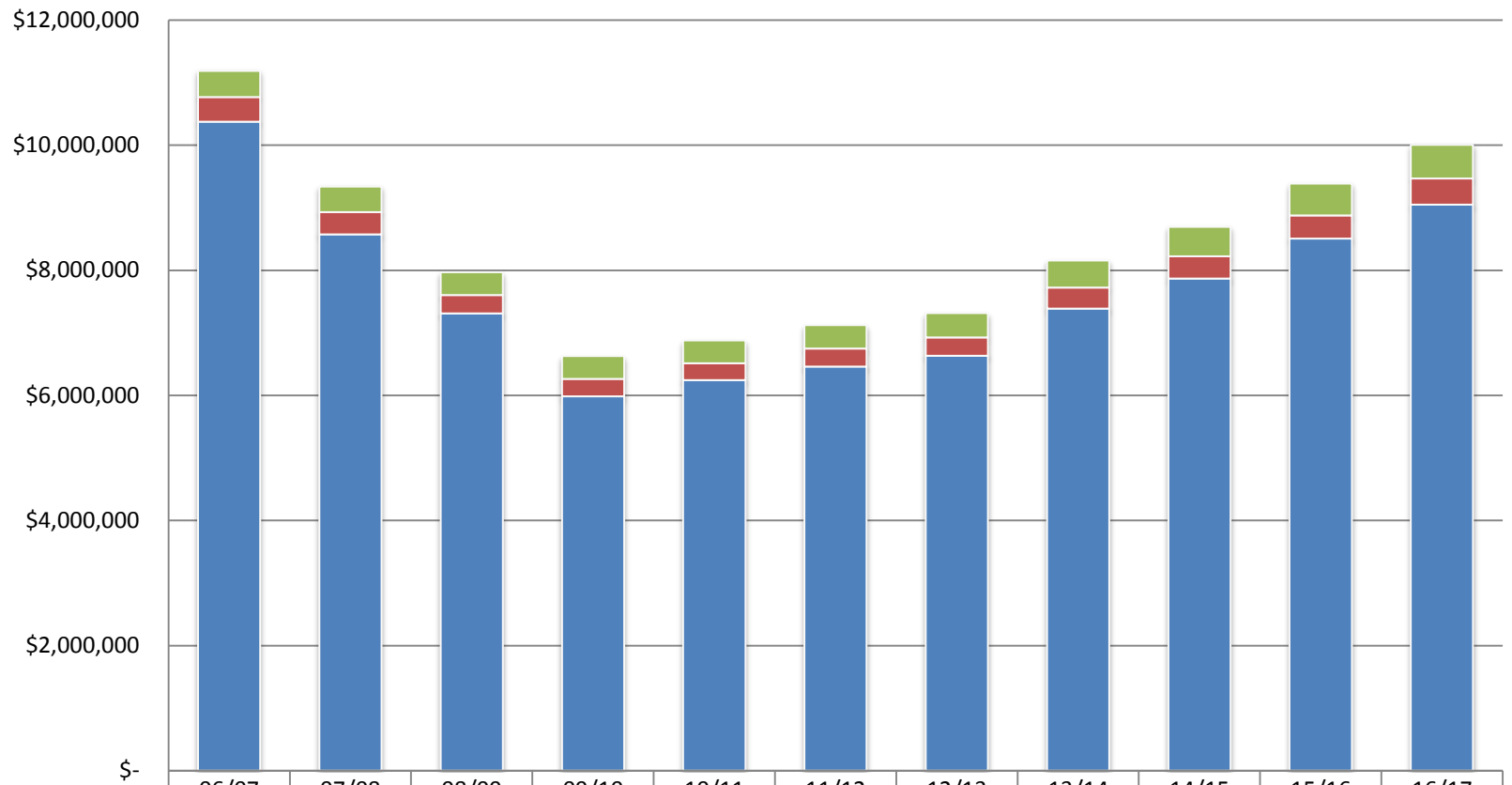
Month vs. Month Prior Year

Sales Tax December 2016	Sales Tax December 2015	% Increase/Decrease over Prior Year
\$1,695,796	\$1,637,709	3.5%

Lake Havasu City Sales Tax Revenue by Fiscal Year 2007-2017



Lake Havasu City Total Tax Collected - Fiscal Year to Date July 2016 - December 2016

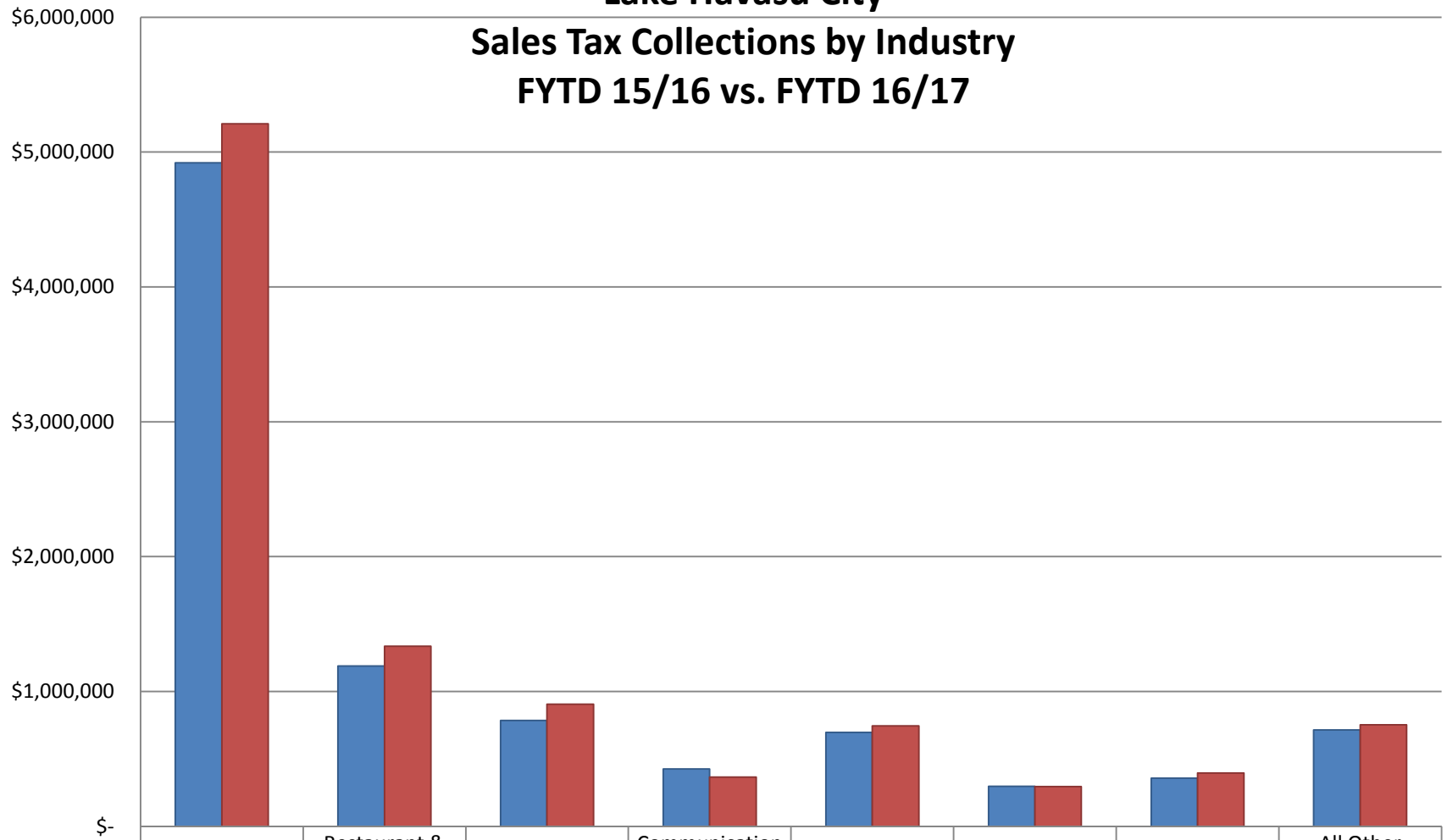


■ Restaurant & Bar Additional 1%	06/07	07/08	08/09	09/10	10/11	11/12	12/13	13/14	14/15	15/16	16/17
■ Hotel/Motel Additional 3%	417,204	411,398	364,235	366,002	363,886	374,430	388,285	436,222	474,636	505,790	535,251
■ 2% City Sales Tax Collected	392,899	354,387	294,683	277,946	270,060	287,155	291,977	336,106	352,252	372,475	417,472
	10,375,407	8,573,994	7,309,626	5,985,574	6,245,543	6,462,601	6,635,642	7,385,932	7,869,412	8,506,208	9,051,456

Lake Havasu City

Sales Tax Collections by Industry

FYTD 15/16 vs. FYTD 16/17



	Retail	Restaurant & Bar	Construction	Communication & Utilities	Accommodation	Manufacturing	Services	All Other Categories
15/16	4,920,205	1,187,913	785,544	425,910	696,718	296,226	357,169	714,788
16/17	5,210,137	1,335,193	905,608	365,054	744,544	294,423	395,908	753,313

RETAIL SALES

December retail sales tax collections have increased by \$62,049 or 6.9% compared to the same period last year. Fiscal Year to Date collections are 5.9% higher than last year.

Month vs. Month Prior Year

Month	Retail Sales Tax 2016	Retail Sales Tax 2015	% Increase/Decrease over Prior Year
July	\$898,522	\$850,445	5.7%
August	\$831,766	\$802,644	3.6%
September	\$848,925	\$760,231	11.7%
October	\$805,641	\$739,824	8.9%
November	\$858,420	\$862,247	- 0.4%
December	\$966,863	\$904,814	6.9%

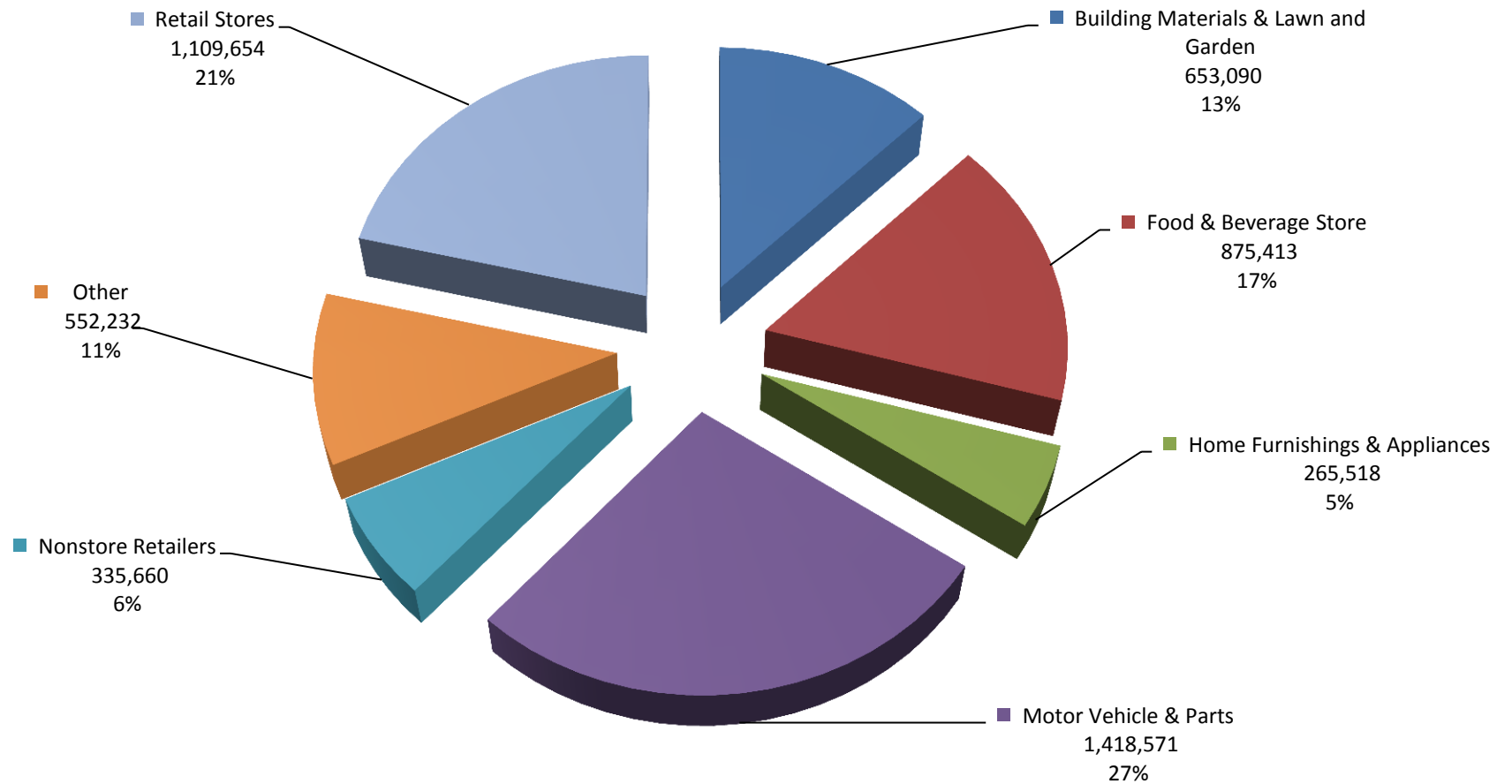
Fiscal YTD vs. Prior YTD

Retail Sales Tax 2017 FYTD	Retail Sales Tax 2016 FYTD	% Increase/Decrease over Prior FYTD
\$5,210,137	\$4,920,204	5.9%

Month vs. Month Retail Sales Categories

Retail Trade Categories	December 2016	December 2015	Change %
Building Materials & Lawn and Garden	\$135,197	\$123,796	9.2%
Food & Beverage Store	\$117,119	\$103,837	12.8%
Home Furnishings & Appliances	\$48,345	\$43,392	11.4%
Motor Vehicle & Parts	\$267,540	\$210,670	27.0%
Nonstore Retailers	\$67,356	\$91,035	-26.0%
Other	\$103,220	\$105,403	-2.1%
Retail Stores	\$228,085	\$226,679	.6%
Total	\$966,863	\$904,814	6.9%

Retail Sales by Category FYTD July 2016 - December 2016



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Month vs. Month Prior Year

Tax Type	December 2016	December 2015	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$80,348	\$67,036	19.9%
Hotel/Motel Additional 3%	\$39,193	\$42,986	-8.8%
2% City Sales Tax Collected	\$1,576,254	\$1,527,687	3.2%

Fiscal YTD vs. Prior YTD

Tax Type	2017 FYTD	2016 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$535,251	\$505,790	5.8%
Hotel/Motel Additional 3%	\$417,472	\$372,475	12.1%
2% City Sales Tax Collected	\$9,051,456	\$8,506,208	6.4%